

COMPANY BACKGROUND

Frontier Bank opened for business in September 1978 under the remarkable leadership of Bob Dickson, who was president and CEO for 25 years. From temporary quarters that housed its original seven employees, Frontier has grown to become the largest commercial bank headquartered in western Washington (Everett). With the successful completion of nine strategic acquisitions over the last 26 years, along with well-managed organic growth, the bank now operates 51 offices conveniently located throughout western Washington and in Oregon.

Frontier Bank is a subsidiary of Frontier Financial Corporation (FFC); FFC stock began public trading in 1998 on the NASDAQ national market under the symbol FTBK. Currently, there are approximately 47.0 million shares outstanding, and the bank has shown increased earnings for 29 of its 30 years in business.

John Dickson took over as CEO in 2003. Under his exemplary leadership, the bank has reached \$4.2 billion in assets and employs nearly 850 well-trained staff members who are committed to fulfilling its mission “...*to be a highly respected and profitable independent community bank and to be widely recognized as a premier provider of financial services.*”

Frontier’s record success and premier service are only part of the story. The bank is also known for its significant community involvement. Its management team is committed to providing leadership and financial support to dozens of nonprofit, service, and community organizations that benefit its markets. This focus extends throughout the company, with a high percentage of employees volunteering time and resources toward local causes.

In addition to recognition for its corporate citizenship, Frontier Bank has enjoyed many accolades throughout its 30-year history based on its financial success. Highlights of these include:

- *Bank Financial Quarterly* reports Frontier Bank as one of the top 5 performing banks in the state of Washington (2008)
- *Bank Director* Scorecard ranking as #1 Bank in the Nation (2007)
- *ABA Banking Journal* ranking as #5 of the Top 25 Banks in the Nation (2007)
- *Independent Banker* distinction as #3 in the nation for Return on Assets (ROA) and #5 for Return on Equity (ROE) (2007)
- *U.S. Banker* selection as the #1 Mid-sized Bank in the Nation (1999)
- Bauer Financial Reports, Inc. citation as a “Four Star Bank” (1996)
- Veribanc designation as a “Blue Ribbon Bank” (1996)

Many factors have contributed to Frontier Bank’s overwhelming success, but the key driver, as noted by founder and former CEO Bob Dickson, is its people. Among all the hard-working, team-oriented people – from the boardroom down through the entire organization – there is a sense of unity and a standard of excellence.

From day one, the bank's core culture and corporate values have guided its prosperity and success. By offering outstanding teamwork and exceptional customer service in an environment governed by dignity and respect, Frontier Bank sustains its status as a valued community partner and a great place to work and bank.

FRONTIER BANK... *"Where People Really Make the Difference"*